

GUIDON PARTNERS WITH BIOMÉRIEUX TO PROVIDE LEAN ASSESSMENT SERVICES TO MICROBIOLOGY LABORATORIES

Mesa, AZ – October 19, 2009

Guidon Performance Solutions, a leading provider of Lean and Six Sigma performance management consulting to the service sector, today announced a partnership with bioMérieux, a world leader in the field of in vitro diagnostics, to provide Lean Six Sigma workflow assessment services to microbiology laboratories.

The Lean Six Sigma assessments will analyze laboratory workflow to help identify inefficiencies and uncover opportunities to free capacity, reduce turn-around time and lower costs. The assessment examines the end-to-end process looking closely at workflow as well as overall laboratory efficiency. Several of these areas include:

- Incoming sample receiving and set-up workflow
- Analytical through reporting workflow
- Laboratory workstation layout effectiveness

Each assessment results in a roadmap and list of actionable steps for executing improvements.

“We are pleased to complement our Full Microbiology Lab Automation (FMLA) solutions by offering Lean Sigma assessments to our customers,” said Thierry Bernard, corporate vice president of commercial operations at bioMérieux. “This further demonstrates our commitment to providing our customers with the latest innovation and tools that help them achieve substantial productivity gains.”

“Our partnership will offer laboratorians and clinicians a unique approach for improving service, cost and quality,” said Ron Wince, CEO of Guidon Performance Solutions. “The proven techniques of Lean and Six Sigma will enhance productivity in the laboratory environment and ensure the best outcomes.

About bioMérieux

Advancing Diagnostics to Improve Public Health

A world leader in the field of in vitro diagnostics for over 45 years, bioMérieux is present in 150 countries through 39 subsidiaries and a large network of distributors. In 2008, revenues reached €1.111 billion with 84% of sales outside of France. bioMérieux provides diagnostic solutions (reagents, instruments, software) that determine the source of disease and contamination to improve patient health and ensure consumer safety. Its products are used for diagnosing infectious diseases and providing high medical value results for cancer screening and monitoring and cardiovascular emergencies. They are also used for detecting microorganisms in agri-food, pharmaceutical and cosmetic products. bioMérieux is listed on the NYSE Euronext Paris market (Code: BIM – Code ISIN: FR0010096479). Other information can be found at www.biomerieux.com.

About Guidon Performance Solutions

Guidon is a global management consulting organization that helps clients achieve rapid, sustainable improvements in operational performance and growth. Guidon pioneered the combined application of Lean and Six Sigma in the service sector and has a proven track record working with clients in financial services, healthcare, government, retail, technology and other service organizations. With a full-spectrum of capabilities focused on people, process, and technology, Guidon provides strategic direction and hands-on implementation to guide cultural and organizational transformation. Guidon’s approach generates measurable results including revenue growth, cost reduction, productivity improvement, increased customer satisfaction and innovation. For more information about Guidon, please visit www.guidonps.com.



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